



1919 Pennsylvania Avenue, NW
Washington, DC 20006-3438
www.mbaa.org

AGENDA

Commercial Real Estate Finance (CREF) International Committee

February 4, 2001
San Diego Ballroom, Salon C
North Tower, Lobby Level
9:00 a.m. – 10:00 a.m.
San Diego Marriott Hotel and Marina

Chair: Shekar Narasimhan, Managing Director, Agency & Funds Management
Prudential Mortgage Capital Company

Vice Chairs: Joseph P. Forte, Esquire
Partner
Thacher Proffitt & Wood

Kenneth Gordon
Vice President
CDPQ Mortgage Corporation

Gretchen Schwabe Wilcox
Chief Executive Officer
G. S. Wilcox & Company

- I. Introductions and Welcoming Remarks** Shekar Narasimhan
- II. Report of MBA and Societas Staff:
International Activities/Events** Deb McKinnon and
Debbie Erb
- III. Country Segment**
Features a speaker discussing Europe and Asia. What are they doing, how do they do business, obstacles and opportunities for the mortgage banker and what role US- based institutions are playing in commercial real estate markets
- IV. Outreach/Deliverables to Accomplish Mission** ALL
- Conference with German Mortgage Bankers, Toronto, Canada - October 14, 2001
- VI. Upcoming Schedule of Activities/ Events** ALL
- CREF/Multifamily Convention: International Real Estate Panel
 - Networking Reception

**Next Meeting: MBA's 88th Annual Convention
October 14, 2001 - Toronto, Canada**