



Eye to Eye
Service

Only from
CitiMortgage

INTRODUCING

real time loan
recommendations
from your
wholesale partner

QUICK RESULTS

<https://broker.citimortgage.com>

 citi mortgage[®]

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Welcome to Quick Results

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Agenda

- Broker Website
- Quick Results through Broker Website
- Overview
- Features and Benefits



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CitiMortgage Broker Website

Website: <https://broker.citimortgage.com>

User friendly and maximum convenience

Run Quick Results through CitiMortgage (FREE of charge and available 24/7)

Pipeline management, able to view status and conditions

Loan documents on-line

Register and/or Lock on-line with overnight protection

General References. Includes programs, products, CRA information, approved appraisers and condo list

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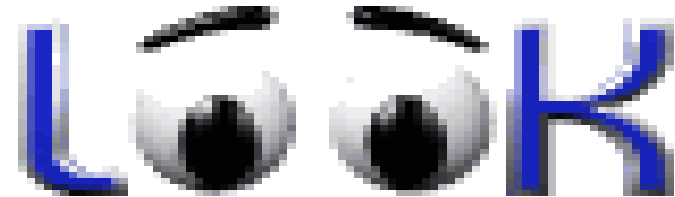
Quick Results through CitiMortgage Broker Website

Quick Results is an Automated Decision Engine available on the broker website. It provides a preliminary determination of whether a borrower is likely to be eligible for programs available through CitiMortgage based on the data the broker submits.

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Overview



What is Quick Results?

An automated recommendation tool that:

- Eliminates the need for the broker to independently pull credit
- Identifies documentation eligibility, appraisal requirements and conditions
- Interfaces with FannieMae Desktop Underwriter if selected
- Enables clearer communication with the borrower

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Features and Benefits

- Broker Not Required to Pull Separate Credit Report
 - **Saves Money \$\$**
- Documentation Requirements are Provided for Selected Products Instantly
 - **Enables Clearer Communication Between the Borrower, Broker and Branch**

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Features and Benefits (Continued)

- Recommendations Available for loan amounts up to \$1.5 Million
 - **Offers a Service Not Commonly Provided by Other Lenders**
 - **Expand AE / Broker Business**
- Liabilities Can Be Imported from Quick Results Credit Report
 - **Saves Broker Time**

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Features and Benefits (Continued)

- Reduced Appraisal Recommendation When Available
 - **Saves Borrower \$\$\$**
- Price Changes Available from the Web Site
 - **Saves Time**
 - **Allows Greater Control**



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Findings from Standard Process Type

- Full Documentations
- CitiQuik – Limited Documentations
- Streamline Refinances – Limited Documentations
- CitiMortgage Express (CME) – No Income or asset documents are required (Stated Income/Stated Asset)

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Select Other Process Type

- DU – Run Desktop Underwriting (DU)
- Stated Income Asset Base Income Program (ABIP) – A Stated Income, Verified Asset Program
- Alt-A Full Documentations Program
- Alt-A Stated Income Programs

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Running Quick Results through Broker Website

- Part I
 - Importing a Loan
 - Completing Additional Data Screens
 - Running Quick Results (QR)
 - Matching Liabilities (Going away soon)
 - Confirming Price
 - Viewing Findings/Credit Report

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Running Quick Results through Broker Website

- Part II
 - Explaining the Findings and Conditions
 - Completing the Registration Process
 - Working Through the Edit Loan Feature With a Different Scenario
 - Edit Pricing on a Locked Loan
 - Viewing History, Current QR and Credit History
 - FICO Updates


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S. I. M. P. L. E.

Smart, Tells Your Broker What's Needed

Integrated Decision Technology

More Control; More Options; More Results

Pulls a Credit Report Free of Charge

Limited Documentation Programs

Easy, Efficient, Effective

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Thank You!

