

MBA's 97th ANNUAL CONVENTION & EXPO OCTOBER 24-27 ATLANTA

Applying Today's Technologies to Real Life Business Challenges

Panel Discussion

2010

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2010

Some general (Horizontal)

- Electrical Plugs, Power
 - Radio Frequencies
 - Battery voltages, charging
 - Internet (W3C)
 - Internet Business (OASIS)
- Some specific (Vertical)
 - Cell Phones
 - Insurance

Open Standard

- The process of the standard creation is transparent
- Royalty Free
 - Intellectual Property belongs to the contributors
 - Grant Royalty Free use
- Strong Participation from
 - Lenders
 - Venders
 - Service Providers
 - GSE

Version 3 Architecture Published

- Version 3.0 is Candidate Recommendation
 - Next Step “Recommendation”
- Version 3.1 is in Public Review
 - Next Step Candidate Recommendation

A major percentage of all Mortgage Credit Report Request/Response are in MISMO 2.x

- All MI companies support request/response in MISMO 2.x
- Nearly all Flood certificate providers support MISMO 2.x Request/Response

V2

- Each process area published their own Standard
- Process areas shared vocabulary
 - Logical Data Dictionary

V3

- Each process area shares the same model
 - Logical Data Dictionary
 - Schema
- V3 accommodates multi-lingual
- V3 supports greater security
- V3.1 support all the process areas available in 2.x

Multiple Large organizations are using it as a basis for interconnecting internal systems

- Lenders
- Investors
- Venders
- Service Providers

- FHFA (Federal Home Finance Agency)
 - Release UMDP (Uniform Mortgage Data Program) June 8 2010
- Required Freddie Mac and Fannie Mae to use V3.0 for Common Loan Delivery format
 - Replaces separate proprietary standards
 - Each GSE uses same model
 - Each GSE publishes their business rules in terms of the same model
- Loan deliveries to begin September 2011

- Lenders competition for capital has replaced the competition for volume
 - Warehouse capital
 - Investors to purchase loans
- Data Quality and transparency are key factors
 - Not just assurances of good processes
 - Data that can be processed by investor
- What data was verified
- eMortgage and traditional documents merged into one process

- Investors can know there details of a Second Lien or HELOC.
 - First, Second and HELOC all three loan in the same deal
 - First and existing second and/or HELOC in same Deal
- Did originating lender underwrite to the investors criteria?
 - All data used to underwrite can be in the seen in the deal and evaluated
 - The credit reports
 - The appraisal reports
 - The MI certification
 - The Flood Certificate

Model supports detailed information about what documentation was collected and it's verification

Single model supports either eMortgages and traditional documents

- Software providers
 - Need to adopt
 - Be data not form centric
 - Build to the Model with
 - Work flow
 - Ease of use

Business Value to an LOS provider?

- Single model to implement that will apply to all service providers that are using V3
- Create specialized export from a single model
- Accept specialized import from a single model
- Model consistent with Web Services and its tools
- Model consistent with Object Oriented tools
- Works well with data bases
- Simple light weight extension methodology

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Let's Answer
Your Questions!

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